

# Why Extensis Is Your Best PEO Choice

Extensis is proud to be one of the largest Professional Employer Organizations (PEOs) in the U.S. and the fastest growing PEO in the Northeast. Our success is directly linked to our belief that HR and benefits shouldn't be a one-size-fits-all solution. Our clients agree with us. They know their best solution is one that's personalized to them by knowledgeable people who understand their company—and who are passionate about what they do.

## WE'LL CARE ABOUT YOUR BUSINESS AS IF IT WAS OURS

We understand your challenges because we've been in your shoes. Our founder established Extensis after he saw how complicated it was to have employees while also focusing on growing a business. He set out to change the model. That's why we do things differently at Extensis.

From the beginning of our relationship with you, we'll give you greater value. You see, our ultimate goal is to gain your complete satisfaction with our PEO solution so that you become a client for life, and recommend us to others.



### We'll take the time to listen to you and make recommendations.

Because we have a full portfolio of managed HR services, we can design a personalized PEO solution just for you. We'll give you competitive, transparent pricing. Our experts will help you make well-informed decisions so you can be assured you're selecting the most prudent employee programs.



### We'll give you experienced, passionate local service.

Our personalization doesn't stop once your PEO solution is built. Functioning as an extension of your HR team, your dedicated Extensis service team will provide you with a level of service unmatched by other PEOs. Always available by phone, email, or face-to-face, our professionals are committed to delivering on our promises.



### We'll refine your PEO solution based on new needs.

As part of our personalized service, we'll review your HR and benefits needs periodically to ensure you have the services your growing business needs.

## OUR CREDENTIALS DELIVER COMFORT



Accredited by Employer Services Assurance Corporation (ESAC) and backed by \$16M in surety bonds



**\$1B**  
employment costs managed annually



**97%**  
of our clients renew annually



**95%**  
of new clients are referred



**95%**  
of worksite employees are retained annually



Growing **4X faster**  
than PEO industry average

HR  
Personalized.

Richard Augustyn  
Chief Executive Officer & Founder  
Keeping Promises Since 1997



**Extensis**<sup>®</sup>  
We promise to simplify HR<sup>®</sup>







1.215.355.2121



TotalBenefits.net

## WE'LL SIMPLIFY YOUR HR—AND GIVE YOU PEACE OF MIND

We'll manage all your HR and benefits administrative details so you don't have to. Our hands-on approach to risk management will help you sleep better. You'll have regular communications to keep you up-to-date, and immediate access to highly-trained specialists, if needed.

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|  <p><b>Your activation is easy.</b></p>   | <p>Your dedicated Activation Manager will walk you through our six-step activation process, which includes face-to-face meetings and an individualized project plan.</p>   |
|  <p><b>Your HR services will carry on seamlessly.</b></p>                               | <p>Your dedicated HR Manager and Payroll Manager are your point-of-service contacts. You'll also have access to personalized service teams who are ready to assist with daily HR issues and HR consulting and support.</p> |
|  <p><b>You'll be supported by seasoned professionals.</b></p>                           | <p>Our HR Specialty Team will ensure any difficult issues are handled promptly and in full compliance with applicable regulations and laws.</p>  |
|  <p><b>Our technology delivers high-tech self service and management insights.</b></p> | <p>The foundation of the proven Extensis PEO service platform is our HRCloud software. This easy-to-use HR, payroll, and benefits management system services you, your managers, and your employees.</p>                   |

## WE'LL GENERATE POSITIVE IMPACTS ACROSS YOUR ORGANIZATION

Clients who partner with Extensis see and feel a difference in their organizations.

- CEOs get scalable HR solution for their growing business.
- CFOs appreciate the cost avoidance of fixed HR staff.
- HR Managers have more time for strategy and planning.
- Employees get best-in-class HR services and support.

## THE EXTENSIS FULL-PORTFOLIO OF HR SERVICES



### HUMAN RESOURCE SERVICES

- HR Management Services
- Payroll & Tax Services
- Performance Management Services
- Training & Development Services
- Recruiting Services
- Culture-Building Consulting
- Compensation Consulting



### BENEFIT SERVICES

- Benefit Services
- Affordable Care Act Compliance Services



### RISK & COMPLIANCE SERVICES

- Risk Services
- Compliance Services

